

Case Study

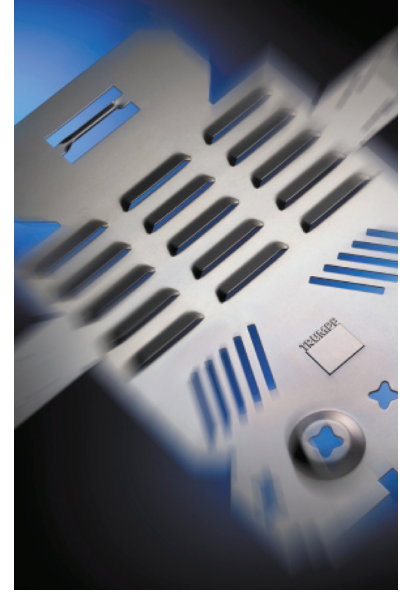
Elite Manufacturing Technologies, Inc.

www.emt333.com

Bloomington, Illinois

Manufacturing / Metal Fabricator

> mc² Choice Solution



Challenge:

Elite Manufacturing had a dynamic situation with respect to forecasting electricity requirements, and therefore energy costs, which made budgeting difficult. In addition, Elite wanted to take advantage of lower supply rates for their electricity needs during the off-peak periods when wholesale power prices can be lower on an hourly basis. Elite desired a strategic approach to combine the budget certainty for the forecasted portion of their electricity supply along with the market based index supply for the remainder of their electricity requirements.

mc² Solution:

After several meetings to evaluate the desired objectives, **mc²** developed a program to stabilize the electricity rates for the forecasted portion of Elite's electricity requirements while incorporating a market-based price for the incremental portion. Through the use of the **mc²** Choice Product approach, Elite was able to accurately estimate the electricity supply costs for a known quantity of power over a specific period of time while having the opportunity to take advantage of lower cost supply for the unknown or variable portion of the power supply requirements.

Customer:

"The unique combination of a fixed and variable power supply cost approach has proven beneficial to Elite. I have the security of knowing that I can predict the majority of our costs while taking advantage of potentially lower prices for the incremental supplies we require from time to time."

Darrell Shaw, Controller for Elite Manufacturing.

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